

## Message Text

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ACTION EUR-08

INFO OCT-01 SS-14 ISO-00 CIAE-00 INR-05 L-01 EB-04  
SP-02 TRSE-00 EA-06 NSAE-00 IO-06 /047 W  
-----128123 101033Z /13

R 091801Z DEC 77  
FM AMEMBASSY BRUSSELS  
TO SECSTATE WASHDC 3650  
INFO ALL EC CAPITALS  
AMEMBASSY TOKYO  
USMISSION GENEVA

C O N F I D E N T I A L BRUSSELS 18317

LIMDIS

USEEC

PARIS ALSO FOR OECD

E.O. 11652: GDS  
TAGS: EEC, JA, ETRD  
SUBJECT: EC-JAPAN: PRESENTATIONAL PROBLEMS WITH CURRENT  
ACCOUNT REDUCTION MEASURES

REF: BRUSSELS 17947

1. WE HAVE HEARD FROM A COMMISSION SOURCE THAT PRESIDENT  
JENKINS FOLLOWED UP THE EUROPEAN COUNCIL DISCUSSION OF  
THE PROPOSED JAPANESE CURRENT ACCOUNT REDUCTION MEASURES,  
IN WHICH THE JAPANESE WERE OBLIQUELY CRITICIZED FOR NOT  
OFFERING TO CONSULT WITH THE EC AS WELL AS THE US  
(BRUSSELS 17947),

BY CALLING IN THE JAPANESE AMBASSADOR. RE-  
PORTEDLY, JENKINS BLUNTLY TOLD THE AMBASSADOR THAT IF  
JAPANESE SENT A DELEGATION TO THE US TO CONSULT ON THE  
MEASURES AND DID NOT SEND A SIMILAR DELEGATION TO BRUSSELS,  
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HE WOULD CONSIDER IT "AN UNFRIENDLY ACT".

2. THE QUESTION OF PROPOSED JAPANESE MEASURES WAS SUB-  
SEQUENTLY DISCUSSED BRIEFLY BETWEEN THE CHARGE AND  
JENKINS' CHEF DE CABINET, CRISPIN TICKELL. TICKELL  
INDICATED THAT THE EC DOES NOT HAVE ANY PARTICULAR  
PROBLEMS WITH WHAT IT KNOWS OF THE SUBSTANCE OF THE

PROPOSED PACKAGE. IT IS DISMAYED, HOWEVER, AT THE MANNER IN WHICH THE JAPANESE HAVE HANDLED THE PRESENTATION OF THEIR PROPOSED MEASURES. TICKELL STATED THAT THE JAPANESE HAVE MADE A "FUNDAMENTAL PSYCHOLOGICAL ERROR AND A BIG TACTICAL MISTAKE" IN NOT HAVING OFFERED TO CONSULT WITH THE EC ON THIS MATTER. HE ADDED THAT THE EC, AFTER ALL, HAS A LARGER TRADE DEFICIT WITH JAPAN THAN DOES THE US AND THE POLITICAL AND ECONOMIC PROBLEMS WHICH FOLLOW FROM IT ARE AT LEAST EQUALLY AS SERIOUS.

3. TICKELL CONCLUDED THAT SINCE THE PROBLEM IS PRESENTATIONAL RATHER THAN SUBSTANTIVE, IT SHOULD BE RELATIVELY EASY FOR THE JAPANESE TO DEAL WITH. IN EMPHASIZING PROCEDURAL POINT AT THIS STAGE, TICKELL DID NOT MEAN TO IMPLY THAT COMMISSION WOULD BE SATISFIED WITH SUBSTANCE OF JAPANESE PROPOSALS. UNTIL EC KNEW WHAT THEY WERE, IT COULD OFFER NO JUDGMENT ON THEIR ADEQUACY. HINTON

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## Message Attributes

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**Concepts:** ACCOUNTS, TRADE  
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**Decaption Date:** 22 May 2009  
**Decaption Note:** 25 YEAR REVIEW  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
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**Enclosure:** n/a  
**Executive Order:** GS  
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**Original Handling Restrictions:** LIMDIS  
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**Reference:** 77 BRUSSELS 17947  
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**TAGS:** ETRD, JA, EEC  
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**Review Markings:**  
Margaret P. Grafeld  
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